



Guinness Nigeria Plc Q3 2025 25 April, 2025

Mar' 24 Inflation Rate: 24.23%

Q4 2024 Real GDP: 3.84%

| Guinness Nigeria Plc | Q3 '25 | Q3 '24 | % Change | | |
|---------------------------------------|---------------|---------------|----------|----------------------|----------|
| Statement of Profit or Loss | (N'000) | (N'000) | | | |
| Revenue | 377,942,695 | 220,302,651 | 71.56% | | |
| Cost of Sales | (274,411,457) | (152,642,962) | 79.77% | Key Ratio | Q3 25 |
| Gross Profit | 103,531,238 | 67,659,689 | 53.02% | COGS Margin | 72.6% |
| Administrative Expenses | (23,946,125) | (13,239,464) | 80.87% | Gross Margin | 27.4% |
| Selling and Distribution expenses | (50,522,415) | (35,266,831) | 43.26% | Operating Margin | 7.7% |
| Other Income/Loss | 188,304 | 3,065,067 | 93.86% | Net Profit Margin | 1.8% |
| Profit/Loss from operating activities | 29,251,002 | 22,218,461 | 31.65% | Asset Turnover | 1.32x |
| Finance Income | 80,263,499 | 7,540,064 | 964.49% | | |
| Interest costs | (95,128,648) | (90,214,133) | 5.45% | | |
| Net Finance Costs | (14,865,149) | (82,674,069) | 82.02% | | |
| Loss/Profit before tax | 14,385,853 | (60,455,608) | 123.80% | Financial Statistics | |
| Income tax | (7,662,019) | (1,196,399) | 540.42% | Share price | ₩80.0 |
| Loss/Profit after tax | 6,723,834 | (61,652,007) | 110.91% | 52 Wk H/L | 80/49.55 |
| Basic Earnings per Share (in Kobo) | 3.07 | (25.76) | 111.92% | Shares Outs. (Mn) | 2,190.4 |
| | | | | Market Cap (Bn) | 175.2 |
| Balance Sheet as at March 31, 2023 | 31-Mar-2025 | 30-Jun-2024 | | P/E Ratio | 26.06x |
| Cash and cash equivalents | 15,998,057 | 45,804,346 | 65.07% | Earnings Yield | 3.84% |
| Trade and other receivables | 47,100,718 | 13,225,730 | 256.13% | P/B Ratio | 19.72x |
| Intangible Assets | 6,682,940 | 481,120 | 1289.04% | Return on Assets | 9.4% |
| Repayments | 9,173,578 | 1,561,241 | 487.58% | Return on Equity | 227.0% |
| Inventories | 79,735,102 | 41,857,479 | 90.49% | neturn on Equity | |
| Property Plant and Equipment | 110,627,868 | 101,321,397 | 9.19% | | |
| Other Assets | 16,315,206 | 21,878,764 | 25.43% | | |
| Total Assets | 285,633,469 | 226,130,077 | 26.31% | | |
| | | | | Corporate Actions | |
| Trade and other payables | 187,952,242 | 175,904,964 | 6.85% | Interim Dividend | N/A |
| Loans and borrowings | 65,343,671 | 40,132,900 | 62.82% | Bonus | N/A |
| Lease liabilities | 130,080 | 135,342 | 3.89% | Qualification Date | N/A |
| Current tax liabilities | 2,629,453 | 2,503,543 | 5.03% | Closure Date | N/A |
| Dividend payable | 1,127,380 | 1,184,550 | 4.83% | Payment Date | N/A |
| Other Liabilities | 20,692,723 | 5,291,862 | 291.03% | AGM Date | N/A |
| Total Liabilities | 276,748,169 | 223,968,611 | 23.57% | | |
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